SENATE BILL NO. 647

94TH GENERAL ASSEMBLY

INTRODUCED BY SENATOR SHOEMYER.

Read 1st time February 28, 2007, and ordered printed.

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TERRY L. SPIELER, Secretary.

AN ACT

To repeal sections 30.750, 30.753, 30.756, 30.758, 30.760, and 30.765, RSMo, and to enact in lieu thereof six new sections relating to low interest loans for locally owned businesses, with penalty provisions.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Sections 30.750, 30.753, 30.756, 30.758, 30.760, and 30.765,

- 2 RSMo, are repealed and six new sections enacted in lieu thereof, to be known as
- 3 sections 30.750, 30.753, 30.756, 30.758, 30.760, and 30.765, to read as follows:
 - 30.750. As used in sections 30.750 to 30.767, the following terms mean:
- 2 (1) "Eligible agribusiness", a person engaged in the processing or adding
- 3 of value to agricultural products produced in Missouri;
- 4 (2) "Eligible beginning farmer",
- 5 (a) For any beginning farmer who seeks to participate in the linked
- 6 deposit program alone, a farmer who:
- 7 a. Is a Missouri resident:
- 8 b. Wishes to borrow for a farm operation located in Missouri;
- 9 c. Is at least eighteen years old; and
- d. In the preceding five years has not owned, either directly or indirectly,
- 11 farm land greater than fifty percent of the average size farm in the county where
- 12 the proposed farm operation is located or farm land with an appraised value
- 13 greater than four hundred fifty thousand dollars.
- 14 A farmer who qualifies as an eligible farmer under this provision may utilize the
- 15 proceeds of a linked deposit loan to purchase agricultural land, farm buildings,
- 16 new and used farm equipment, livestock and working capital;
- 17 (b) For any beginning farmer who is participating in both the linked

EXPLANATION—Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

- 18 deposit program and the beginning farmer loan program administered by the
- 19 Missouri agriculture and small business development authority, a farmer who:
- a. Qualifies under the definition of a beginning farmer utilized for
- 21 eligibility for federal tax-exempt financing, including the limitations on the use
- 22 of loan proceeds; and
- b. Meets all other requirements established by the Missouri agriculture
- 24 and small business development authority;
- 25 (3) "Eligible facility borrower", a borrower qualified under section 30.860
- 26 to apply for a reduced-rate loan under sections 30.750 to 30.767;
- 27 (4) "Eligible farming operation", any person engaged in farming in an
- 28 authorized farm corporation, family farm, or family farm corporation as defined
- 29 in section 350.010, RSMo, that has all of the following characteristics:
- 30 (a) Is headquartered in this state;
- 31 (b) Maintains offices, operating facilities, or farming operations and
- 32 transacts business in this state;
- 33 (c) Employs less than ten employees;
- 34 (d) Is organized for profit;
- 35 (e) Possesses not more than sixty percent equity, where "percent equity"
- 36 is defined as total assets minus total liabilities divided by total assets, except
- 37 that an otherwise eligible farming operation applying for a loan for the purpose
- 38 of installing or improving a waste management practice in order to comply with
- 39 environmental protection regulations shall be exempt from this eligibility
- 40 requirement;
- 41 (5) "Eligible higher education institution", any approved public or private
- 42 institution as defined in section 173.205, RSMo;
- 43 (6) "Eligible job enhancement business", a new, existing, or expanding
- 44 firm operating in Missouri, or as a condition of accepting the linked deposit, will
- 45 locate a facility or office in Missouri associated with said linked deposit, which
- 46 employs ten or more employees in Missouri on a yearly average and which, as
- 47 nearly as possible, is able to establish or retain at least one job in Missouri for
- 48 each fifty thousand dollars received from a linked deposit loan;
- 49 (7) "Eligible lending institution", a financial institution that is eligible to
- 50 make commercial or agricultural or student loans or discount or purchase such
- 51 loans, is a public depository of state funds or obtains its funds through the
- 52 issuance of obligations, either directly or through a related entity, eligible for the
- 53 placement of state funds under the provisions of section 15, article IV,

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54 Constitution of Missouri, and agrees to participate in the linked deposit program;

- 55 (8) "Eligible livestock operation", any person engaged in production of 56 livestock or poultry in an authorized farm corporation, family farm, or family 57 farm corporation as defined in section 350.010, RSMo;
 - (9) "Eligible locally owned business", any person, seeking to establish a new firm, partnership, cooperative company, or corporation that shall retain at least fifty-one percent ownership by residents in a county in which the business is headquartered, that consists of the following characteristics:
 - (a) The county has a median population of twelve thousand five hundred or less; and
 - (b) The median income of residents in the county are equal to or less than the state median income; or
 - (c) The unemployment rate of the county is equal to or greater than the state's unemployment rate;
- 69 (10) "Eligible marketing enterprise", a business enterprise operating in 70 this state which is in the process of marketing its goods, products or services within or outside of this state or overseas, which marketing is designed to increase manufacturing, transportation, mining, communications, or other 72enterprises in this state, which has proposed its marketing plan and strategy to 73 74the department of economic development and which plan and strategy has been approved by the department for purposes of eligibility pursuant to sections 30.750 75to 30.767. Such business enterprise shall conform to the characteristics of 76 77 paragraphs (a), (b) and (d) of subdivision (4) of this section and also employ less 78 than twenty-five employees;
 - [(10)] (11) "Eligible multitenant development enterprise", a new enterprise that develops multitenant space for targeted industries as determined by the department of economic development and approved by the department for the purposes of eligibility pursuant to sections 30.750 to 30.767;
 - [(11)] (12) "Eligible residential property developer", an individual who purchases and develops a residential structure of either two or four units, if such residential property developer uses and agrees to continue to use, for at least the five years immediately following the date of issuance of the linked deposit loan, one of the units as his principal residence or if such person's principal residence is located within one-half mile from the developed structure and such person agrees to maintain the principal residence within one-half mile of the developed

90 structure for at least the five years immediately following the date of issuance of

- 91 the linked deposit loan;
- 92 [(12)] (13) "Eligible residential property owner", a person, firm or
- 93 corporation who purchases, develops or rehabilitates a multifamily residential
- 94 structure;
- 95 [(13)] (14) "Eligible small business", a person engaged in an activity with
- 96 the purpose of obtaining, directly or indirectly, a gain, benefit or advantage and
- 97 which conforms to the characteristics of paragraphs (a), (b) and (d) of subdivision
- 98 (4) of this section, and also employs less than twenty-five employees;
- 99 [(14)] (15) "Eligible student borrower", any person attending, or the
- 100 parent of a dependent undergraduate attending, an eligible higher education
- 101 institution in Missouri who may or may not qualify for need-based student
- 102 financial aid calculated by the federal analysis called Congressional Methodology
- 103 Formula pursuant to 20 U.S.C. 1078, as amended (the Higher Education
- 104 Amendments of 1986);
- [(15)] (16) "Eligible water supply system", a water system which serves
- 106 fewer than fifty thousand persons and which is owned and operated by:
- 107 (a) A public water supply district established pursuant to chapter 247,
- 108 RSMo; or
- (b) A municipality or other political subdivision; or
- 110 (c) A water corporation;
- 111 and which is certified by the department of natural resources in accordance with
- 112 its rules and regulations to have suffered a significant decrease in its capacity to
- 113 meet its service needs as a result of drought;
- 114 [(16)] (17) "Farming", using or cultivating land for the production of
- 115 agricultural crops, livestock or livestock products, forest products, poultry or
- 116 poultry products, milk or dairy products, or fruit or other horticultural products;
- [(17)] (18) "Linked deposit", a certificate of deposit, or in the case of
- 118 production credit associations, the subscription or purchase outright of obligations
- 119 described in section 15, article IV, Constitution of Missouri, placed by the state
- 120 treasurer with an eligible lending institution at rates otherwise provided by law
- 121 in section 30.758, provided the institution agrees to lend the value of such
- 122 deposit, according to the deposit agreement provided in sections 30.750 to 30.767,
- 123 to eligible small businesses, eligible locally owned businesses, farming
- 124 operations, eligible job enhancement businesses, eligible marketing enterprises,
- 125 eligible residential property developers, eligible residential property owners,

eligible agribusinesses, eligible beginning farmers, eligible livestock operations, 126 127 eligible student borrowers, eligible facility borrowers, or eligible water supply systems at below the present borrowing rate applicable to each small business, 128 129 farming operation, eligible job enhancement business, eligible marketing 130 enterprise, eligible residential property developer, eligible residential property 131 owner, eligible agribusiness, eligible beginning farmer, eligible livestock 132 operation, eligible student borrower, or supply system at the time of the deposit 133 of state funds in the institution;

[(18)] (19) "Market rate", the interest rate tied to federal government securities and more specifically described in subsection 4 of section 30.260;

136 [(19)] (20) "Water corporation", as such term is defined in section 137 386.020, RSMo;

138 [(20)] **(21)** "Water system", as such term is defined in section 386.020, 139 RSMo.

30.753. 1. The state treasurer may invest in linked deposits; however, the total amount so deposited at any one time shall not exceed, in the aggregate, seven hundred twenty million dollars. No more than three hundred thirty million dollars of the aggregate deposit shall be used for linked deposits to eligible farming operations, eligible locally owned businesses, eligible agribusinesses, eligible beginning farmers, eligible livestock operations, and eligible facility borrowers, no more than one hundred ten million of the aggregate deposit shall be used for linked deposits to small businesses, no more than twenty million 9 dollars shall be used for linked deposits to eligible multitenant development 10 enterprises, and no more than twenty million dollars of the aggregate deposit shall be used for linked deposits to eligible residential property developers and 11 eligible residential property owners, no more than two hundred twenty million 12 dollars of the aggregate deposit shall be used for linked deposits to eligible job 13 14 enhancement businesses and no more than twenty million dollars of the aggregate deposit shall be used for linked deposit loans to eligible water systems. Linked 15 deposit loans may be made to eligible student borrowers from the aggregate 16 17 deposit. If demand for a particular type of linked deposit exceeds the initial allocation, and funds initially allocated to another type are available and not in 19 demand, the state treasurer may commingle allocations among the types of linked 20 deposits.

2. The minimum deposit to be made by the state treasurer to an eligible lending institution for eligible job enhancement business loans shall be ninety

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thousand dollars. Linked deposit loans for eligible job enhancement businesses may be made for the purposes of assisting with relocation expenses, working capital, interim construction, inventory, site development, machinery and equipment, or other expenses necessary to create or retain jobs in the recipient firm.

30.756. 1. An eligible lending institution that desires to receive a linked deposit shall accept and review applications for linked deposit loans from eligible multitenant enterprises, eligible farming operations, eligible locally owned businesses, eligible small businesses, eligible job enhancement businesses, eligible marketing enterprises, eligible agribusinesses, eligible beginning farmers, eligible livestock operations, eligible residential property developers, eligible residential property owners, eligible student borrowers, eligible facility borrowers, and eligible water supply systems. An eligible residential property owner shall certify on his or her loan application that the reduced rate loan will be used exclusively to purchase, develop or rehabilitate a multifamily residential 10 property. The lending institution shall apply all usual lending standards to 11 12 determine the credit worthiness of each eligible multitenant enterprise, eligible farming operation, eligible locally owned business, eligible small business, 13 eligible job enhancement business, eligible marketing enterprise, eligible 15 residential property developer, eligible residential property owner, eligible 16 agribusiness, eligible beginning farmer, eligible livestock operation, eligible 17student borrower, eligible facility borrower, or eligible water supply system. No 18 linked deposit loan made to any eligible farming operation, eligible locally owned business, eligible livestock operation, eligible agribusiness or eligible 19 small business shall exceed a dollar limit determined by the state treasurer in the 20 21state treasurer's best judgment, except as otherwise limited. Any link deposit loan made to an eligible facility borrower shall be in accordance with the loan 22amount and loan term requirements in section 30.860. 23

2. An eligible farming operation, small business or job enhancement business shall certify on its loan application that the reduced rate loan will be used exclusively for necessary production expenses or the expenses listed in subsection 2 of section 30.753 or the refinancing of an existing loan for production expenses or the expenses listed in subsection 2 of section 30.753 of an eligible farming operation, small business or job enhancement business. Whoever knowingly makes a false statement concerning such application is guilty of a class A misdemeanor. An eligible water supply system shall certify on its loan

application that the reduced rate loan shall be used exclusively to pay the costs of upgrading or repairing an existing water system, constructing a new water system, or making other capital improvements to a water system which are necessary to improve the service capacity of the system.

- 3. In considering which eligible farming operations should receive reduced rate loans, the eligible lending institution shall give priority to those farming operations which have suffered reduced yields due to drought or other natural disasters and for which the receipt of a reduced rate loan will make a significant contribution to the continued operation of the recipient farming operation.
- 4. The eligible financial institution shall forward to the state treasurer a linked deposit loan package, in the form and manner as prescribed by the state treasurer. The package shall include such information as required by the state treasurer, including the amount of each loan requested. The institution shall certify that each applicant is an eligible farming operation, eligible locally owned business, eligible small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible facility borrower, or eligible water supply system, and shall, for each eligible farming operation, small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system, certify the present borrowing rate applicable.
- 5. The eligible lending institution shall be responsible for determining if a student borrower is an eligible student borrower. A student borrower shall be eligible for an initial or renewal reduced rate loan only if, at the time of the application for the loan, the student is a citizen or permanent resident of the United States, a resident of the state of Missouri as defined by the coordinating board for higher education, is enrolled or has been accepted for enrollment in an eligible higher education institution, and establishes that the student has financial need. In considering which eligible student borrowers may receive reduced rate loans, the eligible lending institution may give priority to those eligible student borrowers whose income, or whose family income, if the eligible student borrower is a dependent, is such that the eligible student borrower does not qualify for need-based student financial aid pursuant to 20 U.S.C. 1078, as

amended (the Higher Education Amendments of 1986). The eligible lending institution shall require the eligible student borrower to document that the student has applied for and has obtained all need-based student financial aid for which the student is eligible prior to application for a reduced rate loan pursuant to this section. In no case shall the combination of all financial aid awarded to any student in any particular enrollment period exceed the total cost of attendance at the institution in which the student is enrolled. No eligible lending institution shall charge any additional fees, including but not limited to an origination, service or insurance fee on any loan agreement under the provisions of sections 30.750 to 30.765.

- 6. The eligible lending institution making an initial loan to an eligible student borrower may make a renewal loan or loans to the student. The total of such reduced rate loans from eligible lending institutions made pursuant to this section to any individual student shall not exceed the cumulative totals established by 20 U.S.C. 1078, as amended. An eligible student borrower shall certify on his or her loan application that the reduced rate loan shall be used exclusively to pay the costs of tuition, incidental fees, books and academic supplies, room and board and other fees directly related to enrollment in an eligible higher education institution. The eligible lending institution shall make the loan payable to the eligible student borrower and the eligible higher education institution as copayees. The method of repayment of the loan shall be the same as for repayment of loans made pursuant to sections 173.095 to 173.186, RSMo.
- 7. Beginning August 28, 2005, in considering which eligible multitenant enterprise, eligible farming operation, eligible locally owned business, eligible small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system should receive reduced-rate loans, the eligible lending institution shall give priority to an eligible multitenant enterprise, eligible farming operation, eligible locally owned business, eligible small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system that has not previously received

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a reduced-rate loan through the linked deposit program. However, nothing shall prohibit an eligible lending institution from making a reduced-rate loan to any entity that previously has received such a loan, if such entity otherwise qualifies for such a reduced-rate loan.

30.758. 1. The state treasurer may accept or reject a linked deposit loan package or any portion thereof.

- 3 2. The state treasurer shall make a good faith effort to ensure that the 4 linked deposits are placed with eligible lending institutions to make linked deposit loans to minority- or female-owned eligible multitenant enterprises, 5 eligible farming operations, eligible locally owned businesses, eligible small 6 businesses, eligible job enhancement businesses, eligible marketing enterprises, eligible residential property developers, eligible residential property owners, 8 eligible agribusinesses, eligible beginning farmers, eligible livestock operations, 10 eligible student borrowers, eligible facility borrowers, or eligible water supply systems. Results of such effort shall be included in the linked deposit review 11 committee's annual report to the governor. 12
- 13 3. Upon acceptance of the linked deposit loan package or any portion thereof, the state treasurer may place linked deposits with the eligible lending 14 institution as follows: when market rates are five percent or above, the state 15 16 treasurer shall reduce the market rate by up to three percentage points to obtain 17 the linked deposit rate; when market rates are less than five percent, the state treasurer shall reduce the market rate by up to sixty percent to obtain the linked 18 19 deposit rate, provided that the linked deposit rate is not below one percent. All 20 linked deposit rates are determined and calculated by the state treasurer. When necessary, the treasurer may place linked deposits prior to acceptance of a linked 2122deposit loan package.
 - 4. The eligible lending institution shall enter into a deposit agreement with the state treasurer, which shall include requirements necessary to carry out the purposes of sections 30.750 to 30.767. The deposit agreement shall specify the length of time for which the lending institution will lend funds upon receiving a linked deposit, and the original deposit plus renewals shall not exceed five years, except as otherwise provided in this chapter. The agreement shall also include provisions for the linked deposit of a linked deposit for an eligible facility borrower, eligible multitenant enterprise, eligible farming operation, eligible locally owned business, small business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible

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33 agribusiness, eligible beginning farmer, eligible livestock operation, eligible 34 student borrower or job enhancement business. Interest shall be paid at the 35 times determined by the state treasurer.

5. The period of time for which such linked deposit is placed with an eligible lending institution shall be neither longer nor shorter than the period of time for which the linked deposit is used to provide loans at reduced interest rates. The agreement shall further provide that the state shall receive market interest rates on any linked deposit or any portion thereof for any period of time for which there is no corresponding linked deposit loan outstanding to an eligible multitenant enterprise, eligible farming operation, eligible locally owned business, eligible small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system, except as otherwise provided in this subsection. Within thirty days after the annual anniversary date of the linked deposit, the eligible lending institution shall repay the state treasurer any linked deposit principal received from borrowers in the previous yearly period and thereafter repay such principal within thirty days of the yearly anniversary date calculated separately for each linked deposit loan, and repaid at the linked deposit rate. Such principal payment shall be accelerated when more than thirty percent of the linked deposit loan is repaid within a single monthly period. Any principal received and not repaid, up to the point of the thirty percent or more payment, shall be repaid within thirty days of that payment at the linked deposit rate. Finally, when the linked deposit is tied to a revolving line of credit agreement between the banking institution and its borrower, the full amount of the line of credit shall be excluded from the repayment provisions of this subsection.

30.760. 1. Upon the placement of a linked deposit with an eligible lending institution, such institution is required to lend such funds to each approved eligible multitenant enterprise, eligible farm operation, eligible locally owned business, eligible small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system listed in the linked deposit loan package required by section 30.756 and in accordance with the deposit agreement required by section 30.758. The

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10 loan shall be at a fixed rate of interest reduced by the amount established under subsection 3 of section 30.758 to each eligible multitenant enterprise, eligible 11 farming operation, eligible locally owned business, eligible small business, 12 13 eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible 14 15 agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system as 16 17 determined pursuant to rules and regulations promulgated by the state treasurer under the provisions of chapter 536, RSMo, including emergency rules issued 18 pursuant to section 536.025, RSMo. In addition, the loan agreement shall specify 19 20 that the eligible multitenant enterprise, eligible farming operation, eligible locally owned business, eligible small business, eligible job enhancement 21business, eligible marketing enterprise, eligible residential property developer, 22eligible residential property owner, eligible agribusiness, eligible beginning 23farmer, eligible livestock operation, eligible student borrower, eligible facility 24borrower, or eligible water supply system shall use the proceeds as required by 25 26 sections 30.750 to 30.765, and that in the event the loan recipient does not use the proceeds in the manner prescribed by sections 30.750 to 30.765, the 27 remaining proceeds shall be immediately returned to the lending institution and 28 29 that any proceeds used by the loan recipient shall be repaid to the lending institution as soon as practicable. All records and documents pertaining to the 30 31 programs established by sections 30.750 to 30.765 shall be segregated by the 32lending institution for ease of identification and examination. A certification of compliance with this section in the form and manner as prescribed by the state 33 treasurer shall be required of the eligible lending institution. Any lender or 34 lending officer of an eligible lending institution who knowingly violates the 35 provisions of sections 30.750 to 30.765 is guilty of a class A misdemeanor. 36

2. The state treasurer shall take any and all steps necessary to implement the linked deposit program and monitor compliance of eligible multitenant enterprises, eligible lending institutions, eligible farming operations, eligible locally owned businesses, eligible small businesses, eligible job enhancement businesses, eligible marketing enterprises, eligible residential property developers, eligible residential property owners, eligible agribusinesses, eligible beginning farmers, eligible livestock operations, eligible facility borrowers, or eligible water supply systems.

30.765. The state and the state treasurer are not liable to any eligible

2 lending institution in any manner for payment of the principal or interest on the loan to an eligible multitenant enterprise, eligible farm operation, eligible locally owned business, eligible small business, eligible job enhancement business, eligible marketing enterprise, eligible residential property developer, eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility borrower, or eligible water supply system. Any delay in payments or default on the part of an eligible multitenant enterprise, eligible farming operation, eligible 9 locally owned business, eligible small business, eligible job enhancement 10 11 business, eligible marketing enterprise, eligible residential property developer, 12 eligible residential property owner, eligible agribusiness, eligible beginning farmer, eligible livestock operation, eligible student borrower, eligible facility 13 borrower, or eligible water supply system does not in any manner affect the 14deposit agreement between the eligible lending institution and the state 15 16 treasurer.



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